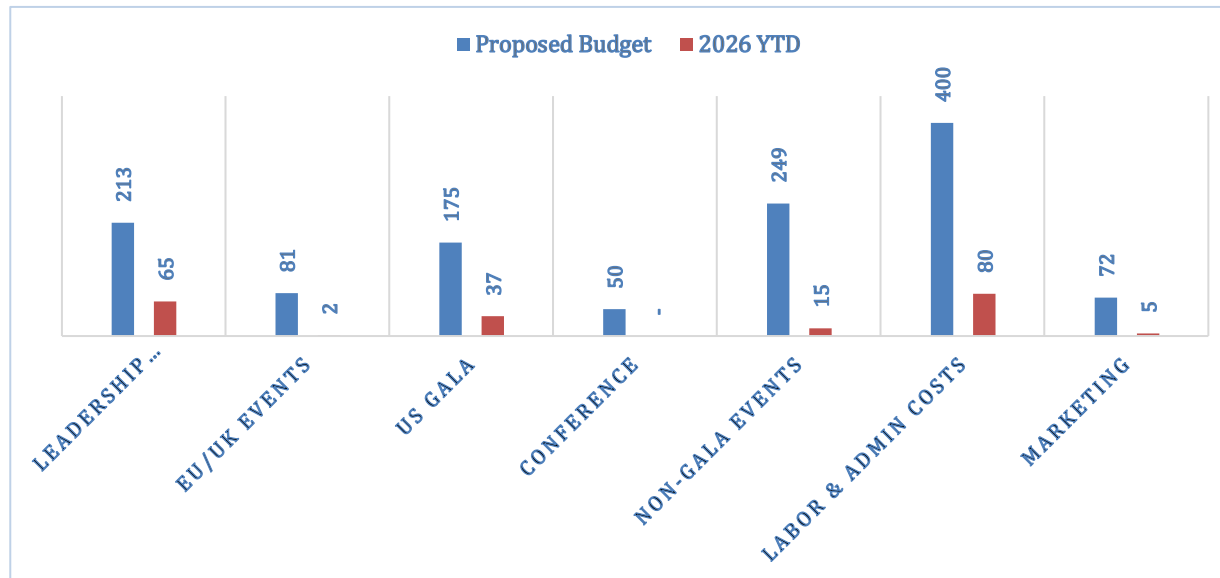


FINANCIALS

Executive Summary – April 2026

- The third iteration of the 2026 Budget is presented for your review and final Board approval. This version reflects the Board’s prior direction on revenue revisions due to lower expectations on paid membership and event ticket sales. Base Case revenue now stands at \$902K from the previous version of \$1.2mn.
- The revenue lines impacted are Membership, WIFM Conference, and Non-Gala events.
- The expense budget of 1.2mn includes a net increase of \$22.5K from the previous version to cover for the following:
 - EU/UK budget increased from \$60K to \$81K to accommodate for a larger London Gala budget.
 - Administration & Labor costs increased from \$400K to \$405K to provision for potential legal fees related to the UK legal structure setup. We have not yet given up on securing pro bono work for this effort.
 - Reduction of \$3K to the Washington Update Luncheon line which came in at \$9K vs the previous estimate of \$12K
- Revised Net Income reflects an expected full-year loss of \$337K which we should be able to absorb from reserves.
- Please refer to pages 4-6 for a full view of the proposed 2026 Budget.
- March YTD financials are on pages 7-10 for your review and approval as well.
 - Key highlights include:
 - YTD revenue is \$108K (12% of proposed budgeted goal).
 - All 2025 sponsorships were received except for Barclays \$10K and NASDAQ 2.5K
 - Membership YTD revenue is \$47K (63% of proposed budgeted goal).

- Received \$50K in 2026 Gala sponsorships of the \$270K in commitments secured to date. Current commitments represent 36% of our \$750K budgeted goal.
- March YTD expenses totaled \$203K (16% of proposed budget). The chart below reflects YTD expenses versus the full-year budget by category.





- Other March YTD key financial metrics include:
 - Net Income = (\$183K)
 - Cash on hand = \$977K
 - Receivables = \$12.5K
 - Payables = \$15.8K

WIFM FINANCIAL PLANNING
2026 Revenue Budget Proposal- 3rd Iteration

(REVISED BUDGET LINES ARE HIGHLIGHTED IN YELLOW)

INCOME		2025 Budget	2025 FY	2026 Budget Base Case	Prior 2026 Budget Base Case	COMMENTS
EVENTS						
Non-Gala Sponsorships	10,000	20,206	20,000	20,000	Base case = 2025 Sponsorship	
Gala	600,000	838,386	750,000	750,000		
WIFM Conference	12,000	14,125	15,000	18,000	Base case= 120 attendees ; Based on tiered pricing	
Non-Gala Event Fees	-	-	15,800	31,000	Base case= 100 attendees ; Based on tiered pricing	
TOTAL EVENTS	622,000	872,716	800,800	819,000		
MEMBERSHIP	-	-	75,000	393,000	Base Case based 267 Paid Memberships per Sponsorship & Membership Committee estimate	
OTHER DONATIONS						
Annual Board Donations	3,750	4,000	4,750	4,750	Base case assumes \$250 per Board Member	
Matching Contributions	-	250	-	-		
C Seier Scholarship Fund	-	19,697	-	-		
Other Donations	-	9,855	-	-		
TOTAL OTHER DONATIONS	3,750	33,802	4,750	4,750		

WIFM FINANCIAL PLANNING
2026 Revenue Budget Proposal- 3rd Iteration

(REVISED BUDGET LINES ARE HIGHLIGHTED IN YELLOW)

OTHER INCOME					
MMKT Income	18,000	25,295	20,000	20,000	
Misc. Income	-	2,455	1,500	1,500	Cash back rewards from credit card usage
TOTAL OTHER INCOME	18,000	27,750	21,500	21,500	
TOTAL INCOME	643,750	934,268	902,050	1,238,250	

WIFM FINANCIAL PLANNING
2026 Expense Budget- 3rd Iteration

USE OF FUNDS:

(REVISED BUDGET LINES ARE HIGHLIGHTED IN YELLOW)

Expense Type	Description	2025 FY	2025 Budget	B(W) 2025 Budget	2026 Budget Proposal	
					Prior Version	Final
Leadership	Cohort /Curriculum , Ally Program, Wolfpack, Mentoring, & Scholarships	146,716	210,000	63,284	212,500	212,500
U.S. Gala		139,319	150,000	10,681	175,000	175,000
WIFM Conference		27,425	50,000	22,576	50,000	50,000
UK Gala and Other EU/UK Events		57,923	65,000	7,077	60,000	81,000
FIA/SIFMA Lunch Event	Sponsored Event	10,333	12,000	1,667	12,000	9,000
FIA Singagore Breakfast Event	Sponsored Event	10,000	-	(10,000)	-	-
All Membership Events		9,204	50,000	40,796	50,000	50,000
Senior Women Roundtables		-	15,000	15,000	15,000	15,000
Sponsor Marquee Events	Marquee events for 2025 Diamond & Platinum sponsors	77,689	135,000	57,311	135,000	135,000
Other Non- Gala Events	2026 budget includes \$5K each for APAC & regional growth strategy	5,447	30,000	24,553	40,000	40,000
CRM & Subscriptions	CRM & subscriptions (e.g., Zoom, Google Suite)	15,564	12,600	(2,964)	17,000	17,000
Website Design	Website maintenance & hosting services	4,730	5,000	270	5,000	5,000
Sponsor Engagement	Costs associated with maximizing sponsor engagement; includes \$5k for regional growth strategy	3,413	15,000	11,587	20,000	20,000
Advertising		-	30,000	30,000	30,000	30,000
Labor & Adminstration Costs	Existing labor & run costs, storage space, Tax Svcs, Bank Charges, Insurance, PayPal Fees, Branding & Board Offsite	314,417	346,000	31,583	400,000	404,500
TOTAL		822,179	1,125,600	303,421	1,221,500	1,244,000

**WOMEN IN FINANCIAL MARKETS
FINANCIALS AS OF 3/31/26**

	Prroposed 2026 Budget	JANUARY	FEBRUARY	MARCH	YTD 2026	FY 2025	B/(W)	Jan- Mar Activity Commentary
INCOME								
EVENTS								
Non-Gala Sponsorships	20,000				-	10,000	(10,000)	
Annual Gala	750,000	30,000		20,000	50,000	-	50,000	Tradeweb. \$30K; BNPP \$20K
London Gala					-	-	-	
WIFM Conference	15,000				-	-	-	
Non-Gala Event Fees	15,800	2,372			2,372	-	2,372	BofA Marquee Event
TOTAL EVENTS	800,800	32,372	-	20,000	52,372	10,000	42,372	
MEMBERSHIP	75,000	41,759	1,243	4,273	47,276	-	47,276	
OTHER DONATIONS								
Board Membership Donations	4,750		500	500	1,000	500	500	2025 Annual Donations
Matching Contributions	-				-	-	-	
C Seier Scholarship Fund	-				-	-	-	
Other Donations	-				-	5,000	(5,000)	
TOTAL OTHER DONATIONS	4,750	-	500	500	1,000	5,500	(4,500)	
OTHER INCOME								
MMKT Income	20,000	2,363	2,114	2,337	6,814	6,366	448	Vanguard MMKT income
Misc. Income	1,500			405	405	472	(68)	Chase Credit Card Cash Back Rewards
TOTAL OTHER INCOME	21,500	2,363	2,114	2,742	7,218	6,838	380	
TOTAL INCOME	902,050	76,494	3,858	27,515	107,866	22,338	85,528	
EXPENSES								
EVENTS								
Leadership Events/Programs	212,500	44,520	2,386	18,228	65,134	71,207	6,074	See 2025 Budget Tracker for details
Annual U.S Gala	175,000	36,750			36,750	36,000	(750)	
WIFM Conference	50,000				-	-	-	
EU/UK Events	81,000			1,560	1,560	17,051	15,491	
Non-Gala Events	249,000	13,699	621	354	14,674	17,037	2,363	
TOTAL EVENTS	767,500	94,969	3,007	20,142	118,118	141,296	23,178	
OPERATING EXPENSES								

**WOMEN IN FINANCIAL MARKETS
FINANCIALS AS OF 3/31/26**

	Prroposed 2026 Budget	JANUARY	FEBRUARY	MARCH	YTD 2026	FY 2025	B/(W)	Jan- Mar Activity Commentary
Labor & Administration Costs	400,000	24,363	21,420	33,926	79,709	60,213	(19,497)	Includes personnel costs, insurance, professional fees, PayChex fees, transaction fees, tax filing fees & other misc admin costs
Marketing	72,000	1,433	791	2,754	4,978	3,860	(1,118)	See 2025 Budget Tracker for details
TOTAL OPERATING EXPENSES	472,000	25,796	22,211	36,680	84,687	64,073	(20,614)	
TOTAL EXPENSES	1,239,500	120,765	25,217	56,822	202,805	205,368	2,564	
NET INCOME	(337,450)	(44,271)	(21,360)	(29,307)	(94,938)	(183,030)	88,092	

**WOMEN IN FINANCIAL MARKETS
FINANCIALS AS OF 3/31/26**

CASH BALANCE ON HAND :	1/31/26	2/28/26	3/31/26
Chase (Operating A/C)	191,581	205,629	206,538
Vanguard	763,670	765,784	768,121
PayPal	14	14	-
VENMO	227	(137)	1,195
TOTAL CASH BALANCES	955,491	971,290	975,854

OUTSTANDING RECEIVABLES as of 3/31/26:

2025 Gala Commitments Outstanding:	
Morgan Stanley	10,000
Subtotal	10,000
FIA Singapore Breakfast Sponsorship - NASDAQ	2,500
Total Outstanding Receivables	12,500

OUTSTANDING PAYABLES AS OF 3/31/26:

Chase Corporate Card Payable	3,831.75
Gala Auction Item Reimbursement	4,500.00
SAX 2025 Tax Services	7,500.00
Total Outstanding Payables	15,831.75

WOMEN IN FINANCIAL MARKETS
2026 BUDGET TRACKER
As of 3/31/26

Financial Stmt Category	Expense Line Item	Porposed Budget	2026 YTD Spend	Unused Budget	Spend Detail Commentary	Budget Allocation	Spend Allocation
Leadership	Cohorts/Curriculum	117,000	45,912	71,088	BB Ties \$5.5K (Rising Stars Program); NextPivot Point \$17K (Ally Program);Emerge gatherings \$1.2K; Rising Stars gatherings \$41	9.44%	22.64%
Leadership	Wolfpacks	40,000	2,222	37,778		3.23%	1.10%
Leadership	Ally Program	25,000	17,000	8,000	Cajetan \$22K (Trailblazers Program)	2.02%	8.38%
Leadership	Mentoring	5,000	-	5,000		0.40%	0.00%
Leadership	Scholarship Program	22,500	-	22,500		1.82%	0.00%
Leadership	Contingency	3,000	-	3,000		0.24%	0.00%
Gala	U.S. Gala	175,000	36,750	138,250	Initial deposit for venue	14.12%	18.12%
WIFM Conference	WIFM Conference	50,000	-	50,000		4.03%	0.00%
EU/UK Events	UK Gala and Other EU/UK Events	81,000	1,560	79,440		6.53%	0.77%
Non-Gala Events	Sponsored Non-Gala Events	9,000	-	9,000		0.73%	0.00%
Non-Gala Events	Membership & Leadership Events	50,000	-	50,000		4.03%	0.00%
Non-Gala Events	Senior Women Roundtables	15,000	-	15,000		1.21%	0.00%
Non-Gala Events	Sponsor Marquee Events	135,000	13,824	121,176	Bofa event	10.89%	6.82%
Non-Gala Events	Other Non-Gala Events	40,000	850	39,150	Peloton Event	3.23%	0.42%
Marketing	CRM & Subscriptions	17,000	4,148	12,852		1.37%	2.05%
Marketing	Website Design & Maintenance	5,000	830	4,170	Iron Group Monthly Fees	0.40%	0.41%
Marketing	Sponsor Engagement	20,000	-	20,000		1.61%	0.00%
Marketing	Advertising	30,000	-	30,000		2.42%	0.00%
Administration Cost	Labor & Professional Fess & Admin Costs	400,000	79,709	320,291		32.27%	39.30%
Total		1,239,500	202,805	1,036,695		100.00%	100.00%