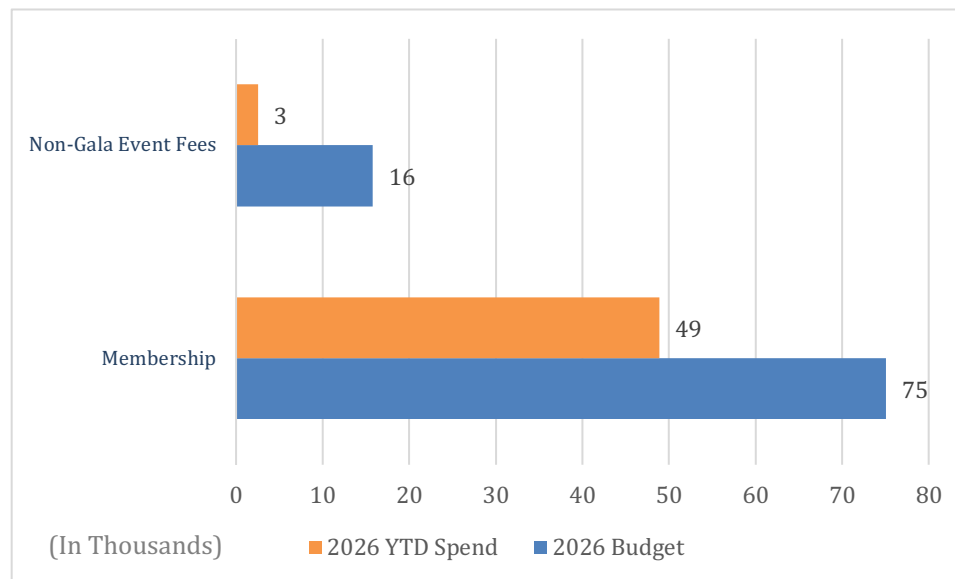


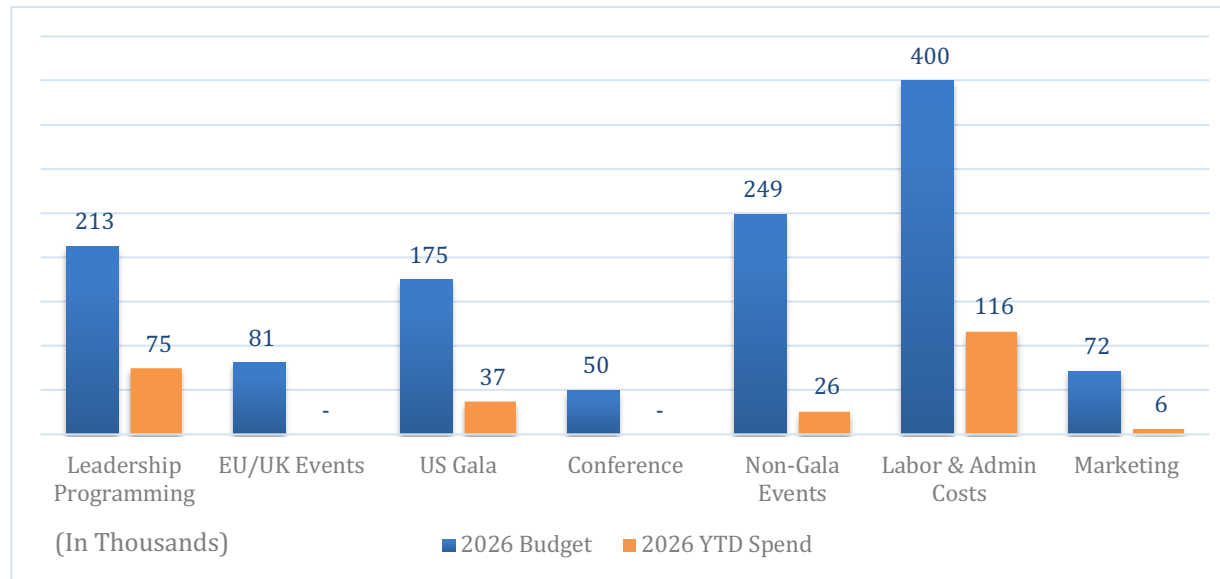
FINANCIALS

Executive Summary – June 2026

- Attached are the 2026 April YTD WIFM financials for the Board's review and approval.
- YTD revenue plus outstanding 2026 sponsorship commitments total \$543K, making up 60% of full-year budgeted revenue.
- Received \$1K from Marisol Collazo for the Cassandra Seier Scholarship. These are considered restricted funds and now total \$21K.
- YTD revenue from new revenue streams vs budget is as follows:



- As anticipated, membership sign-up slowed down considerably- only 3 Champion and 3 Visionary in April. Offsetting April membership revenue is \$1.6K in refunds to members whose membership was comped.
- Total YTD spend is \$259K. The chart below details YTD expenses versus full-year budget by category:



- Our YTD net loss as of April 30 is \$116K; full-year budgeted loss is \$338K.
- Available unrestricted cash (net of reserves) and outstanding 2026 Gala sponsorship commitments provide funding coverage for 85% of the remaining expense budget.
- Through May 29, \$160K of the \$490K in committed gala sponsorships has been received, putting us ahead of prior years in sponsorship collections.
- The only 2025 receivable that continues to be outstanding is the \$2.5K NASDAQ sponsorship of the 2025 FIA Singapore Breakfast. With Jackie Mesa's assistance we are hoping to close this out soon.



- Other April YTD key financial metrics:

- Cash on hand = \$966K
- Payables = \$16.9K
- Receivables = \$402.5K

WOMEN IN FINANCIAL MARKETS
FINANCIALS AS OF 4/30/26

	2026 Budget	APRIL	YTD 2026	FY 2025	B/(W)	Apr Activity Commentary
INCOME						
EVENTS						
Non-Gala Sponsorships	20,000		-	10,000	(10,000)	
Annual Gala	750,000	30,000	80,000	-	80,000	DRW
London Gala			-	-	-	
WIFM Conference	15,000		-	2,750	(2,750)	
Non-Gala Event Fees	15,800	151	2,523	-	2,523	Leadership Reinvention Event
TOTAL EVENTS	800,800	30,151	82,523	12,750	69,773	
MEMBERSHIP	75,000	1,584	48,860	-	48,860	
OTHER DONATIONS						
Board Membership Donations	4,750		1,000	500	500	2025 Annual Donations
Matching Contributions	-		-	-	-	
C Seier Scholarship Fund	-	1,000	1,000	-	1,000	M Collazo donation
Other Donations	-		-	9,855	(9,855)	
TOTAL OTHER DONATIONS	4,750	1,000	2,000	10,355	(8,355)	
OTHER INCOME						
MMKT Income	20,000	2,264	9,078	8,693	385	Vanguard MMKT income
Misc. Income	1,500		405	472	(68)	Chase Credit Card Cash Back Rewards
TOTAL OTHER INCOME	21,500	2,264	9,482	9,165	317	
TOTAL INCOME	902,050	34,999	142,865	32,270	110,595	
EXPENSES						
EVENTS						
Leadership Events/Programs	212,500	9,412	74,546	75,095	550	See 2026 Budget Tracker for details
Annual U.S. Gala	175,000		36,750	36,000	(750)	
WIFM Conference	50,000		-	1,459	1,459	
EU/UK Events	81,000		-	17,051	17,051	
Non-Gala Events	249,000	9,592	25,826	46,131	20,305	
TOTAL EVENTS	767,500	19,004	137,122	175,737	38,615	
OPERATING EXPENSES						

WOMEN IN FINANCIAL MARKETS
FINANCIALS AS OF 4/30/26

	2026 Budget	APRIL	YTD 2026	FY 2025	B/(W)	Apr Activity Commentary
Labor & Administration Costs	400,000	36,452	116,162	80,854	(35,307)	Includes personnel costs, insurance, professional fees, PayChex fees, transaction fees, tax filing fees & other misc admin costs See 2026 Budget Tracker for details
Marketing	72,000	958	5,936	5,172	(764)	
TOTAL OPERATING EXPENSES	472,000	37,411	122,098	86,026	(36,072)	
TOTAL EXPENSES	1,239,500	56,415	259,220	261,763	2,543	
NET INCOME	(337,450)	(21,416.31)	(116,354)	(229,493)	113,138	

**WOMEN IN FINANCIAL MARKETS
FINANCIALS AS OF 4/30/26**

OUTSTANDING RECEIVABLES as of 4/30/26:

2026 Gala Commitments Outstanding:		
BofA	50,000	
Nomura	50,000	
HSBC	50,000	
DTCC	30,000	(Received 5/28/26)
LSEG	30,000	
Bloomberg	30,000	
MUFG	30,000	
FIA	20,000	(Received 5/1/26)
Morgan Stanley	20,000	
ISDA	20,000	(Received 5/27/26)
Ninja Traders	20,000	
FIA Tech	10,000	
NerdWallet Wealth Partners	10,000	
Morgan Lewis	10,000	
Dentons	10,000	(Received 5/29/26)
Artemis Consulting	10,000	
Subtotal	400,000	
FIA Singapore Breakfast Sponsorship - NASDAQ	2,500	
Total Outstanding Receivables	402,500	

OUTSTANDING PAYABLES AS OF 4/30/26:

Chase Corporate Card Payable	4,936
Gala Auction Item Reimbursement	4,500
SAX 2025 Tax Services	7,500
Total Outstanding Payables	16,936

WOMEN IN FINANCIAL MARKETS
2026 BUDGET TRACKER
As of 4/30/26

Financial Stmt Category	Expense Line Item	2026 Budget	2026 YTD Spend	Unused Budget	YTD Spend Detail Commentary	Budget Allocation	Spend Allocation
Leadership	Cohorts/Curriculumn	117,000	54,523	62,477	Rising Stars \$12.6K; Trailblazers \$23.6K; Emerge \$18.2K	9.44%	21.03%
Leadership	Wolfpacks	40,000	3,023	36,977		3.23%	1.17%
Leadership	Ally Program	25,000	17,000	8,000	NextPivot Point 2026 Program	2.02%	6.56%
Leadership	Mentoring	5,000	-	5,000		0.40%	0.00%
Leadership	Scholarship Program	22,500	-	22,500		1.82%	0.00%
Leadership	Contingency	3,000	-	3,000		0.24%	0.00%
Gala	U.S. Gala	175,000	36,750	138,250	Initial venue deposit	14.12%	14.18%
WIFM Conference	WIFM Conference	50,000	-	50,000		4.03%	0.00%
EU/UK Events	UK Gala and Other EU/UK Events	81,000	-	81,000		6.53%	0.00%
Non-Gala Events	Sponsored Non-Gala Events	9,000	8,992	8	Washington Update Luncheon	0.73%	3.47%
Non-Gala Events	Membership & Leadership Events	50,000	-	50,000		4.03%	0.00%
Non-Gala Events	Senior Women Roundtables	15,000	1,560	13,440	London Fold Event	1.21%	0.60%
Non-Gala Events	Sponsor Marquee Events	135,000	13,824	121,176	BofA event	10.89%	5.33%
Non-Gala Events	Other Non-Gala Events	40,000	1,451	38,549	Peloton Event	3.23%	0.56%
Marketing	CRM & Subscriptions	17,000	4,716	12,284	CRM \$1.4K ; Subscriptions \$3.3K	1.37%	1.82%
Marketing	Website Design & Maintenance	5,000	1,220	3,780	Iron Group Monthly Fees	0.40%	0.47%
Marketing	Sponsor Engagement	20,000	-	20,000		1.61%	0.00%
Marketing	Advertising	30,000	-	30,000		2.42%	0.00%
Administration Cost	Labor & Professional Fess & Admin Costs	400,000	116,162	283,838		32.27%	44.81%
Total		1,239,500	259,220	980,280		100.00%	100.00%